# WEEK 7 - IC2 Class - Problem Solving and Providing Solutions Round 2: Providing Solutions for Various Business Problems

In business, providing solutions is an important skill that is necessary to overcome problems, issues, or situations on a daily basis. Today, we will study how to effectively communicate your ideas whenever you have a situation in your job, work situation, or project.

## **THREE PART LOGICAL SPEAKING Technique:**

### Part 1: "Explaining the Situation"

#### **START:**

Let me explain the situation.

#### **EXPLAIN DETAILS:**

- 1. For starters, ...
- 2. In addition, ...
- 3. Furthermore,...

#### **Give ROOT CAUSE:**

4. In my opinion, the root cause of all of this is/was...

#### **Give OUTCOME:**

5. As a result, ...

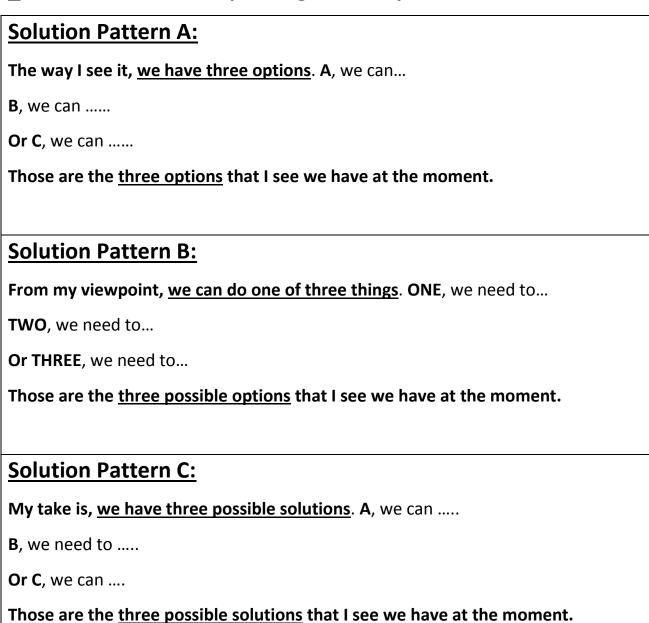
## Part 2: "Providing a solution to the problem" phrases

- 1. The way I see it, we have three options...
- 2. From my viewpoint, we can do one of three things, ...
- 3. My take is we have three possible solutions.

## Part 3: "Providing options" Phrases

- 1. We can...
- 2. We need to...
- 3. We have to...

# 3 common "Solution Speaking" Techniques:



# Homework:

**Business Scene Simulation:** Write down your sample solutions or options for five actual business problems.

# **Directions:**

- 1. Write down your solutions or opinions for <u>3</u> actual business problems in your work, job, or project.
- 2. PRINTOUT your homework and bring it to class next week.
- 3. Be prepared to give your reasons for your solutions or options.
- 4. Good luck!