### Week 8 – Term 1 – JULY 2016 – Class Contents – Intermediate Class

### **Agenda**

- 1. REVIEW: "3-point Explaining" Technique
- 2. CHECK: Homework
- 3. ACTIVITY: Discussion
- 4. DISCUSS: FINAL Test Contents

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## **ANNOUNCEMENT:**

- There will be a <u>FINAL test</u> on Week 9.
- The <u>FINAL test</u> will include all of the contents from Week 1 to Week 8.
- Good Luck!

# **REVIEW: 3-Point**" Explaining Technique

Pattern #1	Pattern #2	Pattern #3
For starters,	To begin with	First of all,
In addition,	Furthermore,	Secondly,
Finally,	Lastly,	Thirdly,

## **REVIEW:** Asking for MORE information

- Example #1:
- A: We have a new plan.
- B: If you don't mind, can you tell me more about the new plan?
- A: For starters, we will launch our new product in North America. In addition, we plan to demonstrate our product at many business shows. Finally, we plan to launch our product in Japan next year.
- B: I see.

• **Example #2:** 

- A: There was an important meeting yesterday.
- B: If it's okay with you, can you tell me more about the important meeting yesterday?
- A: To begin with, we discussed our FY15 sales. Furthermore, we talked about our new plan for 2016. Lastly, our manager explained the new company policy for 2017.
- B: I see.

# **CHECKED HOMEWORK:**

- Directions:
- Write down your <u>3</u>-point explanation for <u>5</u> Business Conversations.
- Total: <u>5</u> Full Conversations

## **ANNOUNCEMENT:**

- There will be a <u>FINAL test</u> on Week 9.
- The <u>FINAL test</u> will include all of the contents from Week 1 to Week 8.
- Now, let's look at the FINAL Test contents!

#### FINAL TEST CONTENTS:

#### Intermediate Class: FINAL Test Contents – July 2016

- 1. **5-point** Business Introduction (Week 1)
- 2. 10 Business OPINION Phrases (Week 1)
- 3. <u>**3**</u> Business Question Phrases (Week 2)
- 4. <u>3</u> Counter Phrases (Week 3)
- 5. <u>3</u> Thinking Phrases (Week 3)
- 6. 10 Reaction Phrases (Week 4)
- 7. <u>2</u> Pre-Question Phrases (Week 5)
- 8. <u>1</u> Asking for a REASON Phrase (Week 5)
- 9. <u>1</u> Asking for MORE INFORMATION Phrase (Week 5)
- 10. 5 Business REASON Phrases (Week 7)
- 11. **<u>5</u>** Business EXAMPLE Phrases (Week 7)
- 12. What is **<u>REE</u>** Technique? (Week 7)
- Total: 100 Points

----- END OF LESSON ------