Week 7 – Term 2 – OCT 2016 – Class Contents – ADVANCED Class

Agenda

- **1. Warm - Up**: Pronunciation Sentences
- **2. REVIEW**: "Business Probability" Question and Answers
- **3. CHECK**: Homework Assignment
- **4. LEARN**: <u>2</u> "Best Timing" Business Questions
- **5. Homework** Assignment

WARM-UP: Vocabulary Check

Country	People and Language
Japan	Japanese
China	Chinese
Taiwan	Taiwanese
Vietnam	Vietnamese

WARM-UP: Pronunciation Check!

REVIEW: Today's Key Word

"Likelihood"

Definition:

- **The "probability" or "percentage" or "percentage possibility" of something taking place or occurring.**

Common combinations:

- **1. likelihood that**
- **2. likelihood of**

REVIEW: Phrase 4

- **"What is the likelihood that ….?"**
- **"What is the likelihood of ….?"**

Simple Meaning:

"What is the **"possibility percentage"** that….?"

Examples:

- 1. **What is the likelihood that** our client will change his mind next week?
- 2. **What is the likelihood that** we can increase our budget for FY17?
- 3. **What is the likelihood of** extend**ing** our project deadline this month?
- Note: When you use "likelihood of," the next "verb" has "+ **ing**."

Case in point:

"likelihood of extend**ing"**

REVIEW: Answer Techniques:

- "What is the likelihood that….?"
- <u>Common Answers</u>:
- 1. Very likely. (**means**: a high percentage it will happen)
- 2. A high possibility.
- 3. Not very likely. (**means**: a low percentage chance it will happen)
- 4. A low possibility.

REVIEW: Business Simulations

- **"What is the likelihood that….?"**
- **Common Answers**:
- 1. Very likely. (**means**: a high percentage it will happen)
- 2. A high possibility.
- 3. Not very likely. (**means**: a low percentage chance it will happen)
- 4. A low possibility.

Business Simulation #1:

- **A: What is the likelihood that** our client will change his mind next week?
- **B:** Not very likely. / A low possibility.

Business Simulation #2:

- **A: What is the likelihood that** we can increase our budget for FY17?
- **B:** A low possibility. / Not very likely.

Business Simulation #3:

- **A: What is the likelihood of** moving the meeting to next week?
- **B:** A high possibility. / Very likely.

CHECKED Homework:

Directions:

- Make **3** sample simulations using:
- A: What is the likelihood……?
- B: (Insert answer)
- Total: **3** original example simulations.

Let's ADD: REASON

- "**Common Answers:**
- **1. Very likely. + REASON**
- **2. A high possibility. + REASON**
- **3. Not very likely. + REASON**
- **4. A low possibility. + REASON**

Example #1:

- **A: What is the likelihood that we can increase our budget for FY17?**
- **B: Not very likely primarily because our company's condition is not so good.**

Example #2:

- **A: What is the likelihood that we will launch our product next year?**
- **B: Very likely. The reason why is our CEO wants to release our product as soon as possible.**

LEARN: "Asking "best time" Questions"

LEARN: Phrase 5

- "When would be / the best time to….?"
- Examples:
- 1. In your opinion, when would be / the best time to contact you?
- 2. From your point of view, when would be / the best time to have a meeting?

LEARN: Phrase 6

- "When do you think / is the best time to….?"
- Examples:
- 1. In your opinion, when do you think / is the best time to discuss this issue with our client?
- 2. From your point of view, when do you think / is the best time to meet with our Vietnam vendor?

HOMEWORK:

- Using today's **2** key phrases, make **3** original examples for next week.
- Total:
- **6** original examples

--- END OF LESSON ---