

Week 7 – Term 2 – October 2016 – Class Contents – **Intermediate** Class

Agenda

- 1. **WARM-UP**: Pronunciation Sentences
 - 2. **REVIEW**: Providing Solutions Case 1
 - 3. **CHECK**: Homework Assignment
 - 4. **ACTIVITY**: Exchanging Data
 - 5. **LEARN**: Providing Solutions Case 2
 - 6. **Homework** Assignment
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WARM-UP: Vocabulary Check

Country	People and Language
Japan	Japanese
China	Chinese
Taiwan	Taiwanese
Vietnam	Vietnamese

WARM-UP: Individual Student Check!

Warm Up

- 1. First of all, our main purpose is to work and confirm and fix the firmware by the 3rd of November.
- 2. The Vietnamese vendor is concerned about launching the third version in the near future.
- 3. Our new vendor said the international service center will repair the new AV receiver on December 3rd.

REVIEW: Providing Solutions

5 - point Speaking Technique:

- Start: Well, ...From my point of view, we need to do three things.
- The first thing we need to do is....
- The next thing we need to do is...
- The final thing we need to do is....
- Ending: That's what I think. / That's my take. / That's my perspective.

REVIEW: Business Simulation:

Problem: We need to make our product more popular in Japan.

A: Our product is not popular in Japan. What do you think we should do to make our product more popular in Japan?

B: Well,From my point of view, we need to do three things.

The first thing we need to do is make our products more stylish and exciting.

The next thing we need to do is increase our advertising in Japan.

The final thing we need to do is do more campaigns in electronic stores.

Ending: That's what I think. / That's my take. / That's my perspective.

CHECKED HOMEWORK:

Directions: What are your solutions or ideas?

- Write down your THREE solutions to today's business simulation problem:
- A: Our product is not popular in Japan. What do you think we should do to make our product more popular in Japan?
- B: Well,From my point of view, we need to do three things. The first thing we need to do is
- The next thing we need to do is
- The final thing we need to do is
- Ending: That's what I think. / That's my take.

Class Activity:

Exchange your data with a partner and ask questions.

LEARN: Question Asking Technique

Speaking Technique:

- I see.
- +
- May I ask you a question?
- +
- Regarding....
- +
- Question

LEARN: Providing Solution Case 2

Providing Business Solutions: Intermediate Class – October 2016 - Term 2 – Week 7

Problem: Communication is not good in your team.

A: Well, to be honest, the communication between members in our team is not so good. What do you think we should do to improve the communication in our team?

B: **Good question.** (Thinking time Pause) **From my point of view, we need to do three things.**

The first thing we need to do is ask members to express their opinions more in our meetings.

The next thing we need to do is have more after work dinner parties with our section members.

The final thing we need to do is make our weekly meetings shorter and more positive for all members.

Ending: That's what I think. / That's my perspective. / That's my take.

HOMEWORK:

Directions: **What are your solutions to Business Simulation Case 2?**

- **Write down your THREE solutions to today's Business Simulation Case 2 problem:**
- **A:** Well, to be honest, the communication between members in our team is not so good. What do you think we should do to improve the communication in our team?
- **B:** Good question. (Thinking time pause) From my point of view, we need to do three things. The first thing we need to do is
- The next thing we need to do is
- The final thing we need to do is
- **Ending: That's what I think. / That's my perspective. / That's my take.**

----- END OF LESSON -----