Today's Agenda

- 1. REVIEW: "S and Sh" Pronunciation Paper
- 2. REVIEW: <u>15 more Key Business Questions (Part 2)</u>
- 3. CHECK: HOMEWORK
- 4. LEARN: "Reporting" in Business Situations
- 5. Homework Assignment

REVIEW: Pronunciation Practice: "S" and "Sh" Sound



Pronunciation Technique for "S": Use your to make a thin sound.

Similar to: "Sendai" or "Saga" or "Saitama" or "Sapporo"

Pronunciation Technique for "Sh": Blow air out through your <u>teeth</u> to make a **strong** air sound + lips a little forward.

Similar to: "Shizuoka" or "Shiga" or "Shinagawa" or "Shibuya" or "Shinjuku"

REVIEW: Practice Sentences:

- 1. She said she saw a shadow on Saturday when she was in Shibuya.
- 2. Shelly sits next to Steve and Sharon on the sixth floor in Shinjuku.
- 3. Sam will go to Shizuoka city to buy sixty shells on Sunday.
- 4. Did you receive the six sheets by the receiver at Shinagawa City?
- 5. She sells sea shells by the sea shore in Shizuoka City and Shiga.

"S" Chanting Practice		
List 1	List 2	List 3
Saga Saitama Sendai Sea!	Saga Saitama Sendai Simple!	Saga Saitama Sendai System!
<u>Speaking Technique</u> : Use "long s sound" for all FOUR words in each list!		

REVIEW: "Asking Questions" in Business Situations (Part 2)

WEEK 6 - MS Class - "Asking Questions" in Business Situations (Part 2)

October 2015

In business, it is very important to use "ask questions" in an effective manner when you are in a business meeting, teleconference, or face-to-face business discussion. In today's lesson, we will study <u>**15**</u> key business questions that you can use to ask about your business situations in a dynamic, creative, and business manner .

Key "Questions" Phrases:

1. I don't quite understand what you are saying regarding..... Can you rephrase what you just said for me, please?

Ex. I don't quite understand what you are saying regarding the delayed product launch. Can you rephrase what you just said for me, please?

- 2. Do you have any questions for us regarding....?
- Ex. Do you have any questions for us regarding our product development?
- 3. Did you encounter any problems or issues with?
- Ex. Did you encounter any problems or issues with the new policy?

4. What solutions do you recommend with regard to.....?

Ex. What solutions do you recommend with regard to our sales in Japan?

5. Do you think we need to.....regarding.....?

Ex. Do you think we need to increase our marketing in Japan regarding our new product?

6. Can you give us any advice regarding.....?

Ex. Can you give us any advice regarding our meeting next week with our vendor?

7. If possible, we would like to hear your views on.....

Ex. If possible, we would like to hear your views on the current situation.

8. What do you recommend we do with regard to?

Ex. What do you recommend we do with regard to improving our quality control?

9. Do you think we need to....?

Ex. Do you think we need to change the design?

10. Can you fill us in on the situation with.....?

Ex. Can you fill us in on the situation with next month's product release date?

11. Will you be able to finish.....by......?

Ex. Will you be able to finish make the new plan by the beginning of next week?

12. How far along are you regarding....?

Ex. How far along are you with the new project?

13. Are you almost done with ...?

Ex. Are you almost done with the updated specifications?

14. How isgoing?

Ex. How is the China project going?

15. When do you think you will have an answer regarding.....?

Ex. When do you think you will have an answer regarding the launch date in FY15?

CHECKED: Homework

- Looking at your own situation, make one sentence of each of today's key phrases. Total: <u>15</u> questions
- 2. Remember to use "real situations" that will help you to make your homework more effective and practical.
- 3. **PRINTOUT** your homework and bring it to class next week.
- 4. Be prepared to "report" your data (orally) in a meeting simulation next week.
- 5. Good luck!

LEARN: Week 7 - "Reporting" in Business Situations – October 2015

In business, it is very important to "report or communicate" in an effective manner when you are in a business meeting. In today's lesson, we will study <u>**16**</u> key phrases that you can use to "report or communicate" for business situations in a dynamic and creative way.

Key "Reporting" Phrases:

1. We found...

Ex. We found a few bugs in the software.

2. We discovered...

Ex. We discovered that our customers wanted more features that are "easy-to-use."

3. We had a slight problem with...

Ex. We had a slight problem with the quality control of our product in Thailand.

4. We were able to finish...

Ex. We were able to finish the front panel design last week.

5. We are still in the process of completing...

Ex. We are still in the process of completing the figures for the first quarter of FY15.

6. We should be finished by...

Ex. We should be finished by the end of this month.

7. We need to....before we....

Ex. We need to finalize the specifications before we do anything else.

8. It is really important that we find a way to ...

Ex. It is really important that we find a way to improve the motivation in our company.

9. We are having trouble with...

Ex. We are having trouble with marketing our product.

10.We are happy to report that...

Ex. We are happy to report that we have finished the budget for next year.

11.We succeeded to...

Ex. We succeeded to get an experienced vendor in China.

12. The good news is...

Ex. The good news is we will release our product on schedule.

13.The bad news is...

Ex. The bad news is our production cost is getting more expensive.

14. The only thing we can do at this point is...

Ex. The only thing we can do at this point is make a policy that will be fair for everyone.

15.We are really trying to...

Ex. We are really trying to find a way to increase our market presence in Japan.

16.We will try to speed up

Ex. We will try to speed up the production this year.

Homework:

- 17.Looking at your own situation, make one sentence of each of today's key phrases. Total: <u>16</u> sentences
- 18.Remember to use "real situations" that will help you to make your homework more effective and practical.
- 19. **PRINTOUT** your homework and bring it to class next week.
- 20.Be prepared to "report" your data (orally) in a meeting simulation next week.
- 21.Good luck!

----- End of Lesson -----