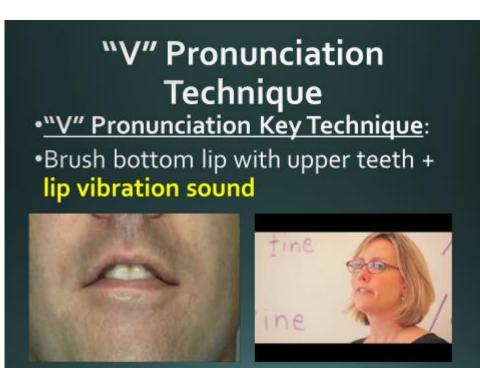
Today's Agenda

- 1. REVIEW: "V" Pronunciation Paper
- 2. LEARN: "S and Sh" Pronunciation Paper
- 3. REVIEW: Problems and Solutions
- 4. CHECK: Homework Assignment
- 5. SUMMARIZE: <u>3</u> "Solution Speaking" Techniques
- 6. HOMEWORK Assignment

REVIEW: "V" Pronunciation



Pronunciation Practice: "V" Sound

Pronunciation Technique: Brush bottom lip with upper teeth + (lip vibration)

REVIEW: Practice Sentences:

- 1. Vincent moved and now lives in Vancouver.
- 2. I have to live or move to Victoria in November.
- 3. My vision is to use five activities for your vacation.
- 4. I have to leave in five minutes to arrive at Vietnam.
- 5. The convenience store has many vivid vegetables in Virginia.

LEARN: Pronunciation Practice: "S" and "Sh" Sound

Pre	– Check		
How do you say these words?			
List 1	List 2		
•simple	 simulation 		
 situation 	•C		
•system	•seal		
•sink	•Silver seat		
•sync	•Sim card		
•synchronize	•single		
•sea	•sister		



Pronunciation Technique for "S": Use your <u>tongue</u> to make a <u>thin</u> sound.

Similar to: "Sendai" or "Saga" or "Saitama" or "Sapporo"

Pronunciation Technique for "Sh": Blow air out through your teeth to make a

strong air sound + <u>lips</u> a little <u>forward</u>.

Similar to: "Shizuoka" or "Shiga" or "Shinagawa" or "Shibuya" or "Shinjuku"

"S" Pronunciation	"Sh" Pronunciation	Key Points
• seat	• sheet	
• sign	• shine	 When you see an "S" in the word, use your tongue.
• sell	• shell	(93% true)
• see	• she	 When you see a "Sh" in the word, <u>blow air</u> <u>out through your</u>

• sock	• shock	teeth.
• said	• shed	(100% true) <u>Special Case</u> : 1. sure
• sack	• shack	2. s ugar
• sip	• ship	 3. mission 4. tissue
• sue	• shoe	5. i ss ue
• suit	• shoot	6. ten s ion 7. man s ion
• save	• shave	ightarrow There is no "h" in the
• lease	• leash	spelling, but the word is pronounced with " sh " sound.
• class	• clash	
• sit	 shit(Bad Word) 	
• City	• Shitty(Bad Word)	

Practice Sentences:

- 1. She said she saw a shadow on Saturday when she was in Shibuya.
- 2. Shelly sits next to Steve and Sharon on the sixth floor in Shinjuku.
- 3. Sam will go to Shizuoka city to buy sixty shells on Sunday.
- 4. Did you receive the six sheets by the receiver at Shinagawa City?
- 5. She sells sea shells by the sea shore in Shizuoka City and Shiga.

REVIEW: Problem Solving and Providing Solutions

In business, providing solutions is an important skill that is necessary to overcome problems, issues, or situations on a daily basis. Today, we will study how to effectively communicate your ideas whenever you have a situation in your job, work situation, or project.

Part 1: "Explaining the Situation"

START: Let me explain the situation.

EXPLAIN DETAILS:

- 1. For starters, ...
- 2. In addition, ...
- 3. Furthermore,...

Give ROOT CAUSE:

4. In my opinion, the root cause of all of this is/was...

Give OUTCOME:

5. As a result, ...

Part 2: "Providing a solution to the problem" phrases

- 1. The way I see it, we have three options...
- 2. From my viewpoint, we can do one of three things, ...
- 3. My take is we have three possible solutions.

Part 3: "Providing options" Phrases

- 1. We can...
- 2. We need to ...
- 3. We have to...

Problem: Sales of your product is low in Japan

Example Simulation Speaking Technique (Script):

Let me explain the situation.

For starters, the sales of our products is not increasing in Japan. **In addition**, our stock of products is not moving. **Furthermore**, many Japanese customers are not aware of our new products. **In my opinion**, the root cause of all of this is we don't have enough advertising in Japan to promote our products. **As a result**, the sales of our products is being affected.

Q: What are our options? Any solutions to this situation?

Solution Pattern A:

The way I see it, <u>we have three options</u>. A, we can increase our advertising in Japan by selling our products more in electronic stores. B, we can pay more money and put advertisements in electronic magazines. Or C, we can focus more on newspaper advertisements for the next six months. Those are the <u>three options</u> that I see we have at the moment.

Solution Pattern B:

From my viewpoint, we can do one of three things. ONE, we need to increase our advertising in Japan by selling our products more in electronic stores. TWO, we need to pay more money and put advertisements in electronic magazines. Or THREE, we need to focus more on newspaper advertisements for the next six months. Those are the three possible options that I see we have at the moment.

Solution Pattern C:

My take is, <u>we have three possible solutions</u>. A, we can increase our advertising in Japan by selling our products more in electronic stores. B, we need to pay more money and put advertisements in electronic magazines. Or C, we can focus more on newspaper advertisements for the next six months. Those are the <u>three possible solutions</u> that I see we have at the moment.

Checked: Homework:

Directions:

- 1. Think of a situation, issue, or problem in your job, work situation, or project.
- 2. Then, write down your script to:
- A. Explain your situation
- B. Provide three options or three solutions to the situation
- 3. Good luck!

LEARN: Problem Solving and Providing Solutions

WEEK 6 - IC2 Class - Problem Solving and Providing Solutions

<u>Round 2</u>: Providing Solutions for Various Business Problems

In business, providing solutions is an important skill that is necessary to overcome problems, issues, or situations on a daily basis. Today, we will study how to effectively communicate your ideas whenever you have a situation in your job, work situation, or project.

THREE PART LOGICAL SPEAKING Technique:

Part 1: "Explaining the Situation"

START:

Let me explain the situation.

EXPLAIN DETAILS:

- 6. For starters, ...
- 7. In addition, ...
- 8. Furthermore,...

Give ROOT CAUSE:

9. In my opinion, the root cause of all of this is/was...

Give OUTCOME:

10.As a result, ...

Part 2: "Providing a solution to the problem" phrases

- 4. The way I see it, we have three options...
- 5. From my viewpoint, we can do one of three things, ...
- 6. My take is we have three possible solutions.

Part 3: "Providing options" Phrases

- 4. We can...
- 5. We need to...
- 6. We have to...

<u>3</u> common "Solution Speaking" Techniques:

Solution Pattern A:

The way I see it, we have three options. A,

B, we can

Or C, we can

Those are the three options that I see we have at the moment.

Solution Pattern B:

From my viewpoint, we can do one of three things. ONE,

TWO,

Or THREE,

Those are the three possible options that I see we have at the moment.

Solution Pattern C:

My take is, we have three possible solutions. A, we can

B, we need to

Or C, we can f.....

Those are the three possible solutions that I see we have at the moment.

Homework:

Business Scene Simulation: Write down your sample solutions or options for these five business problems.

Problem #1: "Motivation" is low in your office.

Problem #2: Your company's brand image needs to be improved.

Problem #3: Sales of your company products have not increased this year.

Problem #4: Your company products are not so popular in Japan.

Problem #5: Free topic

Directions:

- 1. Select **<u>ONE</u>** solution technique from today's three key patterns.
- 2. Write down your solutions or opinions for the business problems.
- 3. PRINTOUT your homework and bring it to class next week.
- 4. Be prepared to give your reasons for your solutions or options.
- 5. Good luck!

----- End of Lesson -----