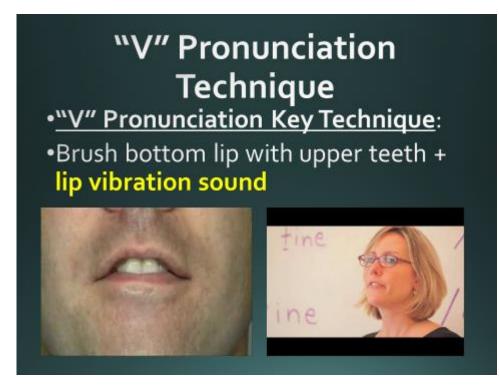
Today's Agenda

- 1. REVIEW: "V" Pronunciation Paper
- 2. LEARN: "S and Sh" Pronunciation Paper
- 3. REVIEW: Discuss a current situation.
- 4. CHECK: Homework Assignment
- 5. Group Work: PRESENT your current situation.
- 6. LEARN: Discussing Business Issues
- 7. Homework Assignment

REVIEW: "V" Pronunciation



Pronunciation Practice: "V" Sound

Pronunciation Technique: Brush bottom lip with upper teeth + (lip vibration)

REVIEW: Practice Sentences:

- 1. Vincent moved and now lives in Vancouver.
- 2. I have to live or move to Victoria in November.
- **3.** My vision is to use five activities for your vacation.
- 4. I have to leave in five minutes to arrive at Vietnam.
- 5. The convenience store has many vivid vegetables in Virginia.

LEARN: Pronunciation Practice: "S" and "Sh" Sound

	Pre – Check			
How do you say these words?				
List 1	List 2			
•simple	 simulation 			
 situation 	•C			
•system	•seal			
•sink	•Silver seat			
•sync	•Sim card			
•synchronize	•single			
•sea	•sister			



Pronunciation Technique for "S": Use your <u>tongue</u> to make a <u>thin</u> sound.

Similar to: "Sendai" or "Saga" or "Saitama" or "Sapporo"

Pronunciation Technique for "Sh": Blow air out through your teeth to make a

strong air sound + <u>lips</u> a little <u>forward</u>.

Similar to: "Shizuoka" or "Shiga" or "Shinagawa" or "Shibuya" or "Shinjuku"

"S" Pronunciation	"Sh" Pronunciation	Key Points
• seat	• sheet	
• sign	• shine	 When you see an "S" in the word, use your tongue.
• sell	• shell	(93% true)
• see	• she	 When you see a "Sh" in the word, <u>blow air</u> <u>out through your</u>

• sock	• shock	teeth.
• said	• shed	(100% true) <u>Special Case</u> : 1. sure
• sack	• shack	2. s ugar
• sip	• ship	 3. mission 4. tissue
• sue	• shoe	5. i ss ue
• suit	• shoot	6. ten s ion 7. man s ion
• save	• shave	ightarrow There is no "h" in the
• lease	• leash	spelling, but the word is pronounced with " sh " sound.
• class	• clash	
• sit	 shit(Bad Word) 	
• City	• Shitty(Bad Word)	

Practice Sentences:

- 1. She said she saw a shadow on Saturday when she was in Shibuya.
- 2. Shelly sits next to Steve and Sharon on the sixth floor in Shinjuku.
- 3. Sam will go to Shizuoka city to buy sixty shells on Sunday.
- 4. Did you receive the six sheets by the receiver at Shinagawa City?
- 5. She sells sea shells by the sea shore in Shizuoka City and Shiga.

REVIEW: Using "Rule of 3": Discuss a current situation - (ROUND 2)

Today, we are going to use the "Rule of 3" for meetings, discussions, and teleconferences. Take a look at the example below and analyze how to use the "Rule of 3" with when you "discuss your current situation."

"Discuss a current situation" using the "Rule of 3:"

Use: "3 - Step Speaking Technique"

Step 1: (Start) Let me update you on our current situation.

<u>Step 2</u>:

For starters, ...(Point #1 + one or two details)

Furthermore,(Point #2 + one or two details)

Last but not least,(Point #3 + one or two details)

Step 3: (Ending) That's our current situation.

• Example Speaking Script:

- Let me update you on our current situation.
- For starters, we are currently working on developing a plan for our new product. So far, things are going well. We expect to have a draft of our plan by the end of this week.
- Furthermore, we are trying to fix two issues. First, we still have many bugs in our software. So, this issue needs to be fixed as soon as

possible. And second, we have a lot of hardware issues that need to be fixed by our engineers. As a result, we are asking our engineers to work faster.

- Last but not least, our sales for the first quarter of FY15 increased.
 Consequently, we are now trying to expand our sales in both North
 America and Europe.
- That's our current situation.

Checked: Homework:

- Directions:
- 1. Next week, we will do a "meeting simulation" with a business client.
- 2. Using the "Rule of 3," write down another original script to discuss your current situation with your client.
- 3. Try to use actual situations and information to make your information more real.
- 4. Make sure you have 3 key points <u>plus</u> 1 or 2 details for each key point.
- 5. PRINTOUT your homework and bring it to class next week.

Good luck!

LEARN: Discussing Business Issues

Week 6 – IB2 Class – Discussing Business issues - 2015

Today, we are going to learn how to discuss business issues for meetings, discussions, and teleconferences. Let's take a look and analyze how to "discuss your current issues."

3 Key Questions:

- **<u>3</u>** Common Key Questions for Business Issues:
- 1. Why do you think.....?
- 2. What do you think is the root cause of <u>why</u>....?
- 3. Can you give me your take on why....?

Examples:

Issue #1: Our product sales are low.

Question Response:

Why do you think our product sales are low?

Issue #2: There are many problems with your software.

Question Response:

What do you think is the root cause of why there many

problems with your software?

Issue #3: Only a few members speak in your weekly meetings.

Question Response:

Can you give me your take on why only a few members

speak in your weekly meetings?

Now, using today's three key phrases, write a response for the

follow issues:

Issue #1: The project schedule is delayed.

Question Response:

Issue #2: Your section members are not motivated.

Question Response:

Issue #3: Many people in Japan do not know your product.

Question Response:

Issue #4: Customers do not think your product is attractive.

Question Response:

Issue #5: The project scheduled is always delayed.

Question Response:

Homework:

- Directions:
- 1. Next week, we will do a "meeting simulation" with a business client.
- 2. Write down <u>5</u> business issues in your job, project, or work situation.
- 3. Then, using today's key speaking question patterns, write down 5
 business issue questions for your 5 business issues.
- 4. **PRINTOUT** your homework and bring it to class next week.
- 5. Good luck!

------ End of Lesson ------