

# Week 4 – Term 1 – JUNE 2016 – Class Contents – **UPPER Intermediate** Class

## Agenda

- 1. **WARM-UP:** Business Introduction (Final Round)
  - 2. **LEARN:** 3 “Talking about Yourself” Phrases
  - 3. **LEARN:** 3 “Business Answering” Phrases
  - 4. **REVIEW:** 3 “Business Question” Phrases
  - 5. **CHECK:** Homework Assignment
  - 6. **ACTIVITY:** Exchanging Business Opinions (Round 3)
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## **REVIEW: 5 - Point Self Introduction Technique**

- 1. Hello. My name is First (Pause) Last.
  - 2. I work in the .....(Work place)
  - 3. I am a .....(Job Title)
  - 4. I am responsible for ....(1 point job content)
  - 5. It’s a pleasure to meet you. (Pause) Thank you.
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**WARM-UP:** When do you start to wear “short sleeved” shirts in the summer?

## **LEARN and USE: Talking about Yourself Phrases**

- 1. **In my case,** ....
- 2. **As for me,** ....
- 3. **Personally,** ...
- **Ending:** **That’s my case.**

## LEARN: Business ANSWERING Phrases

- 1. “That’s a good question.
- 2. “That’s a tough question.
- 3. “That’s an interesting question.

## LEARN: 3-Step Speaking Technique

→ Business Answer Phrase + Thinking Phrase + Business Opinion Phrase

### EXAMPLES:

- 1. “That’s a good question. + Let me see....”, from my point of view, .....
- 2. “That’s a tough question. + Well, ... ”, the way I see it, .....
- 3. “That’s an interesting question. ” + What should I say....,” my take is....

Advice: You should try to make these phrases “automatic” when your overseas guest or client asks you a business question.

## REVIEW: Business QUESTION Technique

### 3 Popular Business Questions

- 1. What’s your take on....(topic)?
- 2. What do you think about.....(topic)?
- 3. What’s your opinion regarding...(topic)?
- Note: “**take**” means “**opinion**”

### QUESTION PRACTICE Training:

- Now, let’s use your 3 questions from last week’s notebook data and ask your 3 original questions with a partner.

## CHECKED HOMEWORK:

Directions: Make ONE opinion for each topic:

- 1. **HEOS**
- 2. **Bluetooth Headphones**
- 3. **DENON**
- 4. **MARANTZ**
- 5. **SNS for Business Purposes**
- Total: 5 Opinions including details, reasons, examples, Ending Sentence, and “Throw back sentence.”
- Total: 5 Opinions (including details, reasons, examples, Ending Sentence, and “Throw back sentence.”)

## TODAY'S TARGET:

- Main Target:
- → **Don't wait!** → Initiate!
- 1. Add 1 or 2 comments or...
- 2. Add 1 or 2 questions, or...
- 3. Add 1 question and 1 comment.
- → Today's Challenge:
- Speak more to improve more!

## SPEAKING PROCESS #1:

- A: What do you think about **DENON**?
- B: From my point of view, ..... → That's my opinion. What do you think about **DENON**?
- A: That's a good question. Well, My take is **DENON**...→That's my take.
- A and B: (Plus [make a 1 to 2 minute conversation with more comments or questions.](#))
- (Then, change roles.)

## SPEAKING PROCESS #2:

- B: What's your take on **HEOS**?
- A: In my opinion, ..... → That's my take. What's your take on **HEOS**?
- B: That's a tough question. Let me see..... The way see it, **HEOS**...→That's my opinion.
- A and B: (Plus [make a 1 to 2 minute conversation with more comments or questions.](#))
- (Then, change roles.)

## HOMEWORK:

- **No Homework!**
- Have a nice weekend!

----- END OF LESSON -----