Week 3 – Term 2 – Sept 2016 – Class Contents – UPPER Intermediate Class

Agenda

- **1. REVIEW**: "V" Pronunciation Technique

- **2. ROUND 2**: "Presenting" your **3** individual development targets

- **3. LEARN**: **2** PRE-QUESTION Phrases

- **4. Homework Assignment**

PRONUNCIATION CHECK:

- 1. de**v**elop
- 2. indi**v**idual
- 3. e**v**idence
- 4. con**v**ersation
- 5. **v**acation

D + M Case Study #1:

- 1. One D + M Kawasaki engineer went to Europe two weeks ago. However, when he said "voice control" (Katakana Pronunciation) to a German customer, the German customer could not understand his "katakana" English pronunciation.

D + M Case Study #2:

- 2. One D + M Shirakawa engineer went to the United States a few years ago. However, when he said "**AVR**" (Katakana English) to an American engineer, the engineer could not understand his "katakana" English pronunciation.

- **Key Point**: Correct pronunciation is important.

"V" Pronunciation

- **"V" Pronunciation:**

- **Technique: Brush bottom lip with your upper teeth.**

/ V / as in value
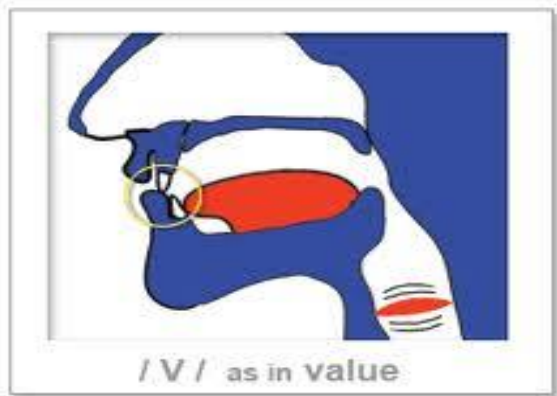
Key Point:
Your Lips should not touch when you pronounce the "V" sound.

Individual Check Time

"V" Pronunciation:

- Technique: Brush bottom lip with your upper teeth.

- **PLUS** two key points…..

- 1. Use "small vibration" sound.

- 2. "Stretch your sound" for TWO seconds.

PRACTICE: "V" Pronunciation

- **TWO Key Techniques:**

- **1. Use small vibration.**

- **2. Stretch for 2 seconds.**

REVIEW: V Pronunciation Practice

"B" Sounds	"V" Sounds
• 1. Berry	• 1. Very
• 2. Boat	• 2. Vote
• 3. Base	• 3. Vase
• 4. Best	• 4. Vest
• 5. Ban	• 5. Van
• 6. Bolt	• 6. Volt

REVIEW: V Pronunciation Practice

Set 1	Set 2
• 1. Vibration	• 1. Save
• 2. Vocabulary	• 2. Wave
• 3. Vendor	• 3. Have
• 4. Volume	• 4. Give
• 5. Vegetable	• 5. alive

REVIEW: V Pronunciation Practice

Set 1	Set 2
• 6. Value	• 6. heavy
• 7. variety	• 7. improve
• 8. vision	• 8. native
• 9. various	• 9. believe
• 10. Vietnam	• 10. However

REVIEW: "V" Sentences

- 1. We will discuss our **v**ision with our **v**endor in **V**ietnam.

- 2. We need to sa**v**e the wa**v**e **v**ibration and hea**v**y file.

- 3. Did you recei**v**e and re**v**iew the **v**arious new **v**ocabulary?

- 4. If possible, can you **v**erify the **v**alues with our **v**endor in **V**irginia?

- 5. This **v**oice control is **v**ery expensi**v**e.

FINAL CHECK:
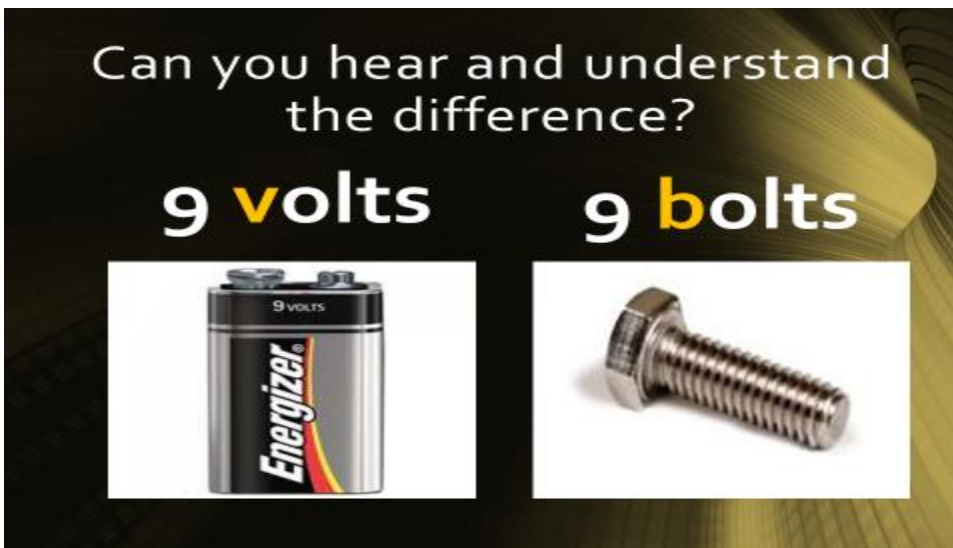
REVIEW: Individual Development Targets

EXAMPLE:

- **In my case, for starters**, I need to improve my listening skills. The main reason is I can't hear native speaker English. Case in point, last week, I couldn't understand Brendon-san's English in the teleconference.

- **In addition**, I have to improve….(Target #2)

- **Furthermore**, I need to …..(Target #3)

- **Ending**: These are my targets for Term 2.

CHECKED: HOMEWORK

- 1. Practice saying your script **many times** <u>until</u> you can say your data smoothly.

- 2. In the next class, you will present your data using your notes only **20 percent**.

Today's Challenge:

- **To say your data looking at your notes only 20 percent.**

- **→ Look at your client: 80%**

- **→ Look at your notes: 20%**

LEARN: 2 Pre-Question Phrases

- ## Question:

- What are TWO good phrases to use **before** you ask a question in business?

Answer:

- **2 KEY Phrases to use BEFORE you "ask" a question in business situations**:

- 1. **If I may ask**, …..

- 2. **If you don't mind me asking**,……

Examples:

"If I may ask,……"

- 1. **If I may ask**, what time is the meeting tomorrow?

- 2. **If I may ask**, when will you be finished?

- 3. **If I may ask**, what do you think about our new plan?

"If I may ask,……"

- 1. **If you don't mind me asking,** how much is the cost?

- 2. **If you don't mind me asking**, do you think our new product will be successful?

- 3. **If you don't mind me asking,** can we have a meeting next week?

HOMEWORK

- Make **3** original questions for today's to key patterns:

- **1. If I may ask, …..**

- **2. If you don't mind me asking,……**

- **Total: 6** original examples

--- END OF LESSON --